

Jessica L. Tracy

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Education

- Ph.D., University of California, Davis, 2001-2005
- M.A., University of California, Davis, 1999-2001
- B.A., *magna cum laude*, Psychology, Amherst College, 1996

Employment

- 2016- , Professor, Department of Psychology, University of British Columbia
- 2011- 2016, Associate Professor, Department of Psychology, University of British Columbia
- 2006- 2011, Assistant Professor, Department of Psychology, University of British Columbia
- 2005-2006, Post-Doctoral Fellow (funded by the National Institute of Aging), Department of Psychology, University of California, Davis

Research Honors and Awards

- Society for Experimental Social Psychology (SESP) Career Trajectory Award, 2021
- UBC Sauder School of Business Distinguished Scholar Award, 2017-2023
- Society for Personality and Social Psychology (SPSP) Fellow, 2017
- Association for Psychological Science (APS) Fellow, 2016
- Canadian Institutes of Health Research (CIHR) New Investigator Salary Award, 2012-2017
- University of British Columbia Killam Research Prize, 2011
- Outstanding Early Career Award, International Society for Self and Identity, 2010
- Michael Smith Foundation for Health Research (MSFHR) Scholar Career Salary Award, 2008-2014
- James McKeen Cattell Dissertation Award, New York Academy of Sciences, 2005
- Wellcome Trust and *New Scientist* International Science Writing Essay Competition, 2004

- American Psychological Association Dissertation Award, 2004
- American Psychological Foundation/Council of Graduate Departments of Psychology (APF/COGDOP) Graduate Research Award, 2004
- Humanities Research Award, University of California, Davis, 2003

Grants and Salary Awards

- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$213,022), Principal Investigator, “Does Group-Based Pride Regulate Other Group-Based Emotions and Promote Pro-Social Intergroup Attitudes?”, 2024-2028
- International Society for the Science of Existential Psychology (ISSEP) Ernest Becker Research Award (\$15,000 USD), Principal Investigator, “Can an Understanding of the Limits of Scientific Materialism and an Introduction to Systems Theory Increase Existential Meaning?”, 2025-2026
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$391,972), Co-Investigator, “Reducing the Impacts of Emotion Recognition Bias on Canadians”, 2024-2029
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$150,915), Principal Investigator, “Are Prestige and Dominance Communicated with Distinct Nonverbal Displays?”, 2018-2023
- UBC Sauder School of Business Distinguished Scholar Award (\$45,000), 2017-2020; renewed (\$45,000) 2020-2023
- Canadian Institutes of Health Research (CIHR) Operating Grant (\$445,672), Principal Investigator, “Self-Conscious Emotions and Alcoholism”, 2012-2019
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Development Grant (\$75,000), Co-Investigator, “Pathways to leadership: An investigation into the nature and effectiveness of leadership based on dominance or prestige,” 2012-2014
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$104,425), Principal Investigator, “Does the Pride Expression Function as a Signal of Social Status?,” 2009-2012
- Michael Smith Foundation for Health Research (MSFHR) Establishment Grant and Matching Funds (\$108,430), Principal Investigator, “Causal Attributions and Self-Conscious Emotions in Coping with Alcoholism,” 2008-2010
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$105,179), Co-Investigator, “The Role of Self-Compassion in Adolescent Women Athletes’ Experience of the Self-Conscious Emotions,” 2008-2011

- UBC Humanities and Social Sciences Large Research Grant (\$6,600), Principal Investigator, “Self-Conscious Emotions and Alcoholism,” 2007
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$117,228), Principal Investigator, “Universality of Self-Conscious Emotions,” 2006-2009
- National Institute of Mental Health (NIMH) 1-Year Pre-doctoral Fellowship, 2004-2005
- Dissertation Year Fellowship, University of California, Davis, 2003-2004
- Society for Personality and Social Psychology Travel Award, 2003
- National Institute of Mental Health (NIMH) 3-Year Pre-doctoral Fellowship, 2000-2003
- Graduate Fellowship, Department of Psychology, University of California, Davis, 1999-2000

Journal Articles

(My student and former student co-authors are underlined)

- (1) Tracy, J. L., & Ibasco, G. C. (in press). The unexpected importance of expectations in self-conscious emotions. *Journal of Personality and Social Psychology*.
- (2) Tracy, J. L., & Witkower, Z. (in press). The interpersonal and intrapsychic functions of the pride expression. *Philosophical Transactions B*.
- (3) Witkower, Z., Cang, L., Bucci, P., MacLean, K., & Tracy, J. L. (in press). Human psychophysiology is influenced by physical touch with a “breathing” robot. *Emotion*.
- (4) Kuper, N., Gardiner, G., Baranski, E., Funder, D. C., ... Cheng, J. T., Tracy, J. L., ... & Rauthmann, J. F. (in press). Cultural differences in the personality triad: The interplay of personality traits, situation characteristics, and behavioral states around the world. *Journal of Personality and Social Psychology*.
- (5) Mercadante, E. J., Weidman, A. C., & Tracy, J. L. (2025). Let’s get together: Toward an integration of personality psychology and distinct emotions research. *Perspectives in Psychological Science*, 20, 1065-1080.
- (6) Schmalor, A., Mercadante, E. J., Tracy, J. L., & Heine, S. (2025). When all is unequal, the rich get dominant: Inequality leads to expectations of dominant leadership among those high in SES. *PLOS One*.
<https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0321138>.
- (7) Witkower, Z., Tian, L., Tracy, J. L., & Rule, N. (2024). Smile variation leaks personality and increases the accuracy of interpersonal judgments. *Proceedings of*

the National Academy of Sciences: Nexus, 3(9), page 343
<https://doi.org/10.1093/pnasnexus/pgae343>.

- (8) Laurin, K., Engstrom, H. R., Alic, A., & Tracy, J. L. (2024). Is being elite the same as living an easy life? Two distinct ways of experiencing subjective SES. *Journal of Personality and Social Psychology*, 127, 822-845.
- (9) Tracy, J. L., Hohm, I., & Makridakis, A. (2024). Does science erode meaning? *Current Directions in Psychological Science*, 33, 254-260.
- (10) Martin, A., Beltran, D. G., Koster, J., & Tracy, J. L. (2024). Is gender primacy universal? *Proceedings of the National Academy of Sciences*, 121(35), e2401919121.
- (11) Witkower, Z., Hill, A. K., Koster, J., Pun, A., & Baron, A., & Tracy, J. L. (2024). Nonverbal displays of dominance and prestige: Evidence for cross-cultural and early emerging recognition. *Journal of Experimental Psychology: General*, 153, 282-292.
- (12) Baranski, E., Gardiner, G., Shaman, N., Shagen, J., Cheng, J. T., ... Tracy, J. L., ... & Funder, D. (2024). Personality and religiosity in context: Exploring variations across countries and religious affiliations. *Journal of Research in Personality*, 110, 104496.
- (13) Mercadante, E. J., & Tracy, J. L. (2024). How does it feel to be greedy? The role of pride in avaricious acquisition. *Journal of Personality*, 92, 565-583. **Finalist in Association for Personality Research Annual Award for Best Dissertation
- (14) Tracy, J. L., Mercadante, E. J., & Robins, R. W. (2023). The viability and validity of authentic and hubristic pride: Commentary on Dickens and Murphy (2023). *Emotion*, 23, 894-898.
- (15) Witkower, Z., Rule, N. O., & Tracy, J. L. (2023). Emotions do reliably co-occur with predicted facial signals: Comment on Durán and Fernandez-Dols (2022). *Emotion*, 23, 903-907.
- (16) Gardiner, G., Lee, D., Baranski, E., ... Cheng, J. T., ... Tracy, J. L., ... & Funder, D. (2023). The economic well-being of nations is associated with positive daily situational experiences. *Current Research in Ecological and Social Psychology*, 4, 100088.
- (17) Mercadante, E., Witkower, Z., Hohm, I., & Tracy, J. L. (2023). Beyond the fearful ape hypothesis: Humans are also supplicating and appeasing apes. *Behavioral and Brain Sciences*, 46, e72. <https://doi.org/10.1017/S0140525X22001765>
 [commentary]

- (18) Tracy, J. L., Mercadante, E. J., & Hohm, I. (2023). Pride: The emotional foundation of social rank attainment. *Annual Review of Psychology*, *74*, 519-545.
- (19) Mercadante, E. J., Tracy, J. L., & Gotz, F. (2023). Greed predicts the approval and reach of U.S. Senators' tweets. *Proceedings of the National Academy of Sciences*, *20*(11), e2218680120. <https://doi.org/10.1073/pnas.2218680120>
- (20) Witkower, Z., Hill, A. K., Koster, J., & Tracy, J. L. (2022). Is a downwards head tilt a cross-cultural signal of dominance? Evidence for a universal visual illusion. *Scientific Reports*, *12*, 1-7.
- (21) Mercadante, E. J., & Tracy, J. L. (2022). A paradox of pride: Hubristic pride predicts strategic dishonesty after status threats. *Journal of Experimental Psychology: General*, *151*, 1681-1706.
- (22) Witkower, Z., & Tracy, J. L. (2022). How and why head position changes the perception of facial expressions of emotion. *Emotion*, *22*, 931-944.
- (23) Mercadante, E., & Tracy, J. L. (2022). Emotions can cause anti-social behavior. *Evolutionary Studies in Imaginary Culture*, *6*, 61-65. [commentary]
- (24) Keltner, D., Sauter, D., Tracy, J. L., Wetchler, E., & Cowen, A. (2022). How emotions, relationships, and culture constitute each other: Advances in social functionalist theory. *Cognition and Emotion*, *36*, 388-401.
- (25) Witkower, Z., Mercadante, E., & Tracy, J. L. (2021). The chicken and egg of pride and social rank. *Social Psychological and Personality Science*, *13*, 382-289.
- (26) Baranski, E., Gardiner, G., Lee, D., Funder, D., ... Cheng, J.T., ... Tracy, J. L., ... (2021). Who in the world is trying to change their personality traits? Volitional personality change among college students in 56 countries. *Journal of Personality and Social Psychology*, *121*, 1140-1156.
- (27) Cheng, J. T., Tracy, J. L., & Henrich, J. (2021). Dominance is necessary to explain human status hierarchies [Comment on Durkee, Lukaszewski, and Buss]. *Proceedings of the National Academy of Sciences*, *118*, No. 22 e2103870118.
- (28) Mercadante, E. J., Witkower, Z., & Tracy, J. L. (2021). The psychological structure, social consequences, function, and expression of pride experiences. *Current Opinion in Behavioral Sciences*, *39*, 130-135.
- (29) Witkower, Z., Hill, A. K., & Koster, J., & Tracy, J. L. (2021). Beyond face value: Evidence for the universality of bodily expressions of emotion. *Affective Science*, *2*, 221-229.

- (30) Witkower, Z., Tracy, J. L., Pun, A., & Baron, A. S. (2021). Can children recognize bodily expressions of emotion? *Journal of Nonverbal Behavior*, 1-14.
- (31) Baranski, E., Sweeny, K., Gardiner, G., ...Cheng, J. T., ... Tracy, J. L., ... & Funder, D. C. (2021). International optimism: Correlates and consequences of dispositional optimism across 61 countries. *Journal of Personality*, 89, 288-304.
- (32) Witkower, Z., & Tracy, J. L. (2020). We don't make WEIRD faces: A brief history of emotion expression research in small-scale societies. *Evolution and Human Behavior*, 41, 454-455 [commentary].
- (33) Cheng, J. T., & Tracy, J. L. (2020). Why social status is essential (but sometimes insufficient) for leadership. *Trends in Cognitive Sciences*, 24, 261-263 [commentary].
- (34) Gardiner, G., Lee, D., Baranski, E., ..., Cheng, J. T., ... Tracy, J. L., ..., & Funder, D. (2020). Happiness around the world: A combined emic-etic approach across 63 countries. PLoS ONE. <https://doi.org/10.1371/journal.pone.0242718>
- (35) Tracy, J. L. (2020). What matters emotionally: The importance of pride for cumulative culture. *Behavioral and Brain Sciences* [commentary], 43, e180.
- (36) Lee, D. I., Gardiner, G., Baranski, E., ...Cheng, J. T., ... Tracy, J. L., ... & Funder, D. C. (2020). Situational experiences around the world: A replication and extension in 62 countries. *Journal of Personality*, 1-20.
- (37) Tracy, J. L., Mercadante, E., Witkower, Z., & Cheng, J. T. (2020). The evolution of pride and social hierarchy. *Advances in Experimental Social Psychology*, 62, 51-114.
- (38) Weidman, A. C., & Tracy, J. L. (2020). A provisional taxonomy of subjectively experienced positive emotions. *Affective Science*, 1, 57-86.
- (39) Witkower, Z., Mercadante, E., & Tracy, J. L. (2020). How affect shapes status: Distinct emotional experiences and expressions facilitate social hierarchy navigation. *Current Opinion in Psychology*, 33, 18-22.
- (40) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2020). Two signals of social rank: Prestige and dominance are associated with distinct nonverbal displays. *Journal of Personality and Social Psychology*, 118, 89-121.
- (41) Witkower, Z., & Tracy, J. L. (2019). A facial action imposter: How head tilt influences perceptions of dominance from a neutral face. *Psychological Science*, 30, 893-906.

- (42) Tracy, J. L., Steckler, C., & Heltzel, G. (2019). The physiological basis of psychological disgust and moral judgments. *Journal of Personality and Social Psychology*, *116*, 15-32.
- (43) Weidman, A. C., & Tracy, J. L. (2019). Picking up good vibrations: Uncovering the content of distinct positive emotion subjective experience. *Emotion*, *20*, 1311–1331.
- (44) Cowen, A., Sauter, D., Tracy, J. L., & Keltner, D. (2019). Mapping the passions: Toward a high dimensional taxonomy of emotional experience and expression. *Psychological Science in the Public Interest*, *20*, 69-90.
- (45) Keltner, D., Tracy, J. L., Sauter, D., & Cowen, A. (2019). What basic emotion theory really says for the Twenty-First Century study of emotion. *Journal of Nonverbal Behavior*, *43*, 195-201.
- (46) Keltner, D., Sauter, S., Tracy, J. L., & Cowen, A. (2019). Emotional expression: Advances in basic emotion theory. *Journal of Nonverbal Behavior*, *43*, 133-160.
- (47) Witkower, Z. & Tracy, J. L. (2019). Bodily communication of emotion: Evidence for extra-facial behavioral expressions and available coding systems. *Emotion Review*, *11*, 184-193.
- (48) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2018). The psychological structure of humility. *Journal of Personality and Social Psychology*, *114*, 153-178.
- (49) Tracy, J. L., Steckler, C., Randles, D., & Mercadante, E. (2018). The financial cost of status signaling: Expansive postural displays are associated with a reduction in the receipt of altruistic donations. *Evolution and Human Behavior*, *39*, 520-528.
- (50) Weidman, A. C. & Tracy, J. L. (2017). Is humility a sentiment? *Behavioral and Brain Sciences*, *40*, 41-42. [commentary]
- (51) Beall, A. T. & Tracy, J. L. (2017). Emotivational psychology: How distinct emotions facilitate fundamental motives. *Social and Personality Psychology Compass*, *11*:e12303. <https://doi.org/10.1111/spc3.12303>
- (52) Baranski, E., Gardiner, G., ..., Cheng, J. T., ... Tracy, J. L., ..., & Funder, D.C. (2017). Comparisons of daily behavior across 21 countries. *Social Psychological and Personality Science*, *8*, 252-266.
- (53) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017). The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research. *Emotion*, *17*, 267-295.

- (54) Weidman, A. C. & Tracy, J. L. (2017). How to study the structure of emotions? A welcome call to action and a pragmatic proposal. *Psychological Inquiry*, 27, 63-67. [commentary]
- (55) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2016). The benefits of following your pride: Authentic pride promotes achievement. *Journal of Personality*, 84, 607-622.
- (56) Guillaume, E., Baranski, E., ... Cheng, J. T., ... Tracy, J. L., ... & Funder, D. C. (2016). The World at 7: Comparing the Experience of Situations across 20 Countries. *Journal of Personality*, 84, 493-509.
- (57) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016). Listen, follow me: Dynamics vocal signals of dominance predict emergent social rank in humans. *Journal of Experimental Psychology: General*, 145, 536-547.
- (58) Shi, Y., Chung, J. M., Cheng, J. T., Tracy, J. L., Robins, R. W., Chen, X., & Zheng, Y. (2015). Cross-cultural evidence for the two-factor structure of pride. *Journal of Research in Personality*, 55, 61-74.
- (59) Tracy, J. L., Randles, D., & Steckler, C. M. (2015). The nonverbal communication of emotions. *Current Opinion in Behavioral Sciences*, 3, 25-30.
- (60) Weidman, A. C., Cheng, J. T., Chisholm, C., & Tracy, J. L. (2015). Is she the one? Personality judgments from online personal advertisements. *Personal Relationships*, 22, 591-603.
- (61) Beall, A.T., & Tracy, J. L. (2015). The puzzling attractiveness of male shame. *Evolutionary Psychology*, 13, 29-47.
- (62) Tracy, J. L., Klonsky, E. D., & Proudfit, G. H. (2014). How affective science can inform clinical science: An introduction to the Special Series on Emotions and Psychopathology. *Clinical Psychological Science*, 2, 371-384.
- (63) Tracy, J. L., & Robins, R. W. (2014). Conceptual and empirical strengths of the Authentic/ Hubristic Model of pride. *Emotion*, 14, 33-37.
- (64) Tracy, J. L., & Beall, A. T. (2014). The impact of weather on women's tendency to wear red or pink when at high risk for conception. *PLoS ONE*, 9(2): e88852. doi:10.1371/journal.pone.0088852.
- (65) Tracy, J. L. (2014). An evolutionary approach to understanding distinct emotions. *Emotion Review*, 6, 308-312. [target article].
- (66) Tracy, J. L. (2014). Incompatible conclusions or different levels of analysis? *Emotion Review*, 6, 330-331. [author's response].

- (67) McFerran, B., Aquino, K., & Tracy, J. L. (2014). Evidence for two facets of pride in consumption: Findings from luxury brands. *Journal of Consumer Psychology*, 24, 455-471.
- (68) Tracy, J. L., Shariff, A. F., Zhao, W., & Henrich, J. (2013). Cross-cultural evidence that the pride expression is a universal automatic status signal. *Journal of Experimental Psychology: General*, 142, 163-180.
- (69) Randles, D., & Tracy, J. L. (2013). Shamed into taking a drink? Nonverbal displays of shame predict relapse and worsening health among recovering alcoholics. *Clinical Psychological Science*, 1, 149-155.
- (70) Dunlop, W., & Tracy, J. L. (2013). Sobering stories: Narratives of self-redemption predict behavioral change and improved health among recovering alcoholics. *Journal of Personality and Social Psychology*, 104, 576-590.
- (71) Cheng, J. T., Tracy, J. L., Foulsham, T., & Kingstone, A., & Henrich, J. (2013). Two ways to the top: Evidence that dominance and prestige are distinct yet viable avenues to social rank and influence. *Journal of Personality and Social Psychology*, 104, 103-125.
- (72) Beall, A. T., & Tracy, J. L. (2013). Women more likely to wear red or pink at peak fertility. *Psychological Science*, 24, 1837-1841.
- (73) Cheng, J. T., Tracy, J. L. & Miller, G. E. (2013). Are narcissists hardy or vulnerable? The role of narcissism in the production of stress-related biomarkers in response to daily emotional distress. *Emotion*, 13, 1004-1011.
- (74) Martens, J. P., & Tracy, J. L. (2013). The emotional origins of a social learning bias: Does the pride expression cue copying? *Social Psychological and Personality Science*, 4, 492-499.
- (75) Cheng, J. T., & Tracy, J. L. (2013). The impact of wealth on prestige and dominance rank relationships. *Psychological Inquiry*, 24, 102-108. [commentary].
- (76) Elliott, A. J., Tracy, J. L., Padza, A. D., & Beall, A. T. (2013). Red enhances women's attractiveness to men: First evidence of universality. *Journal of Experimental Social Psychology*, 49, 165-168.
- (77) Dunlop, W. L., & Tracy, J. L. (2013). The autobiography of addiction: Autobiographical reasoning and psychological adjustment in abstinent alcoholics. *Memory*, 21, 64-78.
- (78) Weidman, A. C. & Tracy, J. L. (2013). Saleem, Shiva, and status: Authentic and hubristic pride personified in *Midnight's Children*. *Interdisciplinary Humanities*, 30, 5-29.

- (79) Shariff, A. F., Tracy, J. L., & Markusoff, J. (2012). (Implicitly) judging a book by its cover: The power of pride and shame expressions in shaping judgments of social status. *Personality and Social Psychology Bulletin*, *38*, 1178-1193.
- (80) Ashton-James, C. E., & Tracy, J. L. (2012). Pride and prejudice: Feelings about the self influence judgments of others. *Personality and Social Psychology Bulletin*, *38*, 466-476.
- (81) Martens, J. P., Tracy, J. L., & Shariff, A. F. (2012). Status signals: Adaptive benefits of displaying and observing the nonverbal expressions of pride and shame. *Cognition & Emotion*, *26*, 390-406.
- (82) Tracy, J. L., & Prehn, C. (2012). Arrogant or self-confident? The use of contextual knowledge to differentiate hubristic and authentic pride from a single nonverbal expression. *Cognition & Emotion*, *26*, 14-24.
- (83) Shariff, A. F., & Tracy, J. L. (2011). What are emotion expressions for? *Current Directions in Psychological Science*, *20*, 395-399.
- (84) Shariff, A. F., & Tracy, J. L. (2011). Emotion Expressions: On signals, symbols and spandrels. *Current Directions in Psychological Science*, *20*, 407-408.
- (85) Tracy, J. L., Hart, J., & Martens, J. P. (2011) Death and Science: The existential underpinnings of belief in intelligent design and discomfort with evolution. *PLoS ONE*, *6*: e17349. doi:10.1371/journal.pone.0017349.
- (86) Tracy, J. L., & Beall, A. (2011). Happy guys finish last: The impact of emotion expressions on sexual attraction. *Emotion*, *11*, 1379-1387.
- (87) Tracy, J. L., & Randles, D. (2011). Four models of basic emotions: A review of Ekman and Cordaro, Izard, Levenson, and Panksepp and Watt. *Emotion Review*, *3*, 397-405.
- (88) Mosewich, A. D., Kowalski, K. C., Sabiston, C. M., Sedgwick, W. A., & Tracy, J. L. (2011). Self-Compassion: A potential resource for young women athletes. *Journal of Sport and Exercise Psychology*, *33*, 103-123.
- (89) Tracy, J. L., Robins, R. W., Schriber, R. A., & Solomon, M. (2011). Is emotion recognition impaired in individuals with autism spectrum disorders? *Journal of Autism and Developmental Disorders*, *41*, 102-109.
- (90) Cheng, J. T., Tracy, J. L., Henrich, J. (2010). Pride, personality, and the evolutionary foundations of human social status. *Evolution and Human Behavior*, *31*, 334-347. [4th most cited article in this journal from 2010 to 2015]

- (91) Tracy, J. L., Shariff, A. F., & Cheng, J. T. (2010). A naturalist's view of pride. *Emotion Review*, 2, 163-177 [target article].
- (92) Shariff, A. F., Tracy, J. L., & Cheng, J. T. (2010). Naturalism and the tale of two facets. *Emotion Review*, 2, 182-183 [author reply].
- (93) Shariff, A. F., Tracy, J. L., Cheng, J. T., & Henrich, J. (2010). Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, 2, 399-400 [author reply].
- (94) Foulsham, T., Cheng, J. T., Tracy, J. L., Henrich, J., & Kingstone, A. (2010). Gaze allocation in a dynamic situation: Effects of social status and speaking. *Cognition*, 117, 319-331.
- (95) Shariff, A. F., & Tracy, J. L. (2009). Knowing who's boss: Implicit perceptions of status from the nonverbal expression of pride. *Emotion*, 9, 631-639.
- (96) Tracy, J. L., Robins, R. W., & Sherman, J. W. (2009). The practice of psychological science: Searching for Cronbach's two streams in Social-Personality Psychology. *Journal of Personality and Social Psychology*, 96, 1206-1225.
- (97) Tracy, J. L., Robins, R. W., & Schriber, R. A. (2009). Development of a FACS-verified set of basic and self-conscious emotion expressions. *Emotion*, 9, 554-559.
- (98) Tracy, J. L., Robins, R. W., & Sherman, J. (2009). Will the real personality psychologist, and the real social psychologist, please stand up? *Journal of Research in Personality*, 43, 272-273.
- (99) Tracy, J. L., Cheng, J. T., Robins, R. W., & Trzesniewski, K. (2009). Authentic and hubristic pride: The affective core of self-esteem and narcissism. *Self and Identity*, 8, 196-213.
- (100) Tracy, J. L., & Matsumoto, D. (2008). The spontaneous expression of pride and shame: Evidence for biologically innate nonverbal displays. *Proceedings of the National Academy of Sciences*, 105, 11655-11660.
- (101) Tracy, J. L., & Robins, R. W. (2008). The nonverbal expression of pride: Evidence for cross-cultural recognition. *Journal of Personality and Social Psychology*, 94, 516-530.
- (102) Tracy, J. L., & Robins, R. W. (2008). The automaticity of emotion recognition. *Emotion*, 8, 81-95.
- (103) Tracy, J. L., & Robins, R. W. (2007). Emerging insights into the nature and function of pride. *Current Directions in Psychological Science*, 16, 147-150.

- (104) Tracy, J. L., & Robins, R. W. (2007). The prototypical pride expression: Development of a nonverbal behavioral coding system. *Emotion, 7*, 789-801.
- (105) Tracy, J. L., & Robins, R. W. (2007). The psychological structure of pride: A tale of two facets. *Journal of Personality and Social Psychology, 92*, 506-525.
- (106) Tracy, J. L., & Robins, R. W. (2006). Appraisal antecedents of shame and guilt: Support for a theoretical model. *Personality and Social Psychology Bulletin, 32*, 1339-1351.
- (107) Tracy, J. L., Robins, R. W., & Lagattuta, K. H. (2005). Can children recognize pride? *Emotion, 5*, 251-257.
- (108) Tracy, J. L., & Robins, R. W. (2004). Show your pride: Evidence for a discrete emotion expression. *Psychological Science, 15*, 194-197.
- (109) Tracy, J. L., & Robins, R. W. (2004). Putting the self into self-conscious emotions: A theoretical model. *Psychological Inquiry, 15*, 103-125. [target article]
- (110) Tracy, J. L., & Robins, R. W. (2004). Keeping the self in self-conscious emotions: Further arguments for a theoretical model. *Psychological Inquiry, 15*, 171-177. [authors' response]
- (111) Paulhus, D. L., Robins, R. W., Trzesniewski, K. H., & Tracy, J. L. (2004). Two replicable suppressor situations in personality research. *Multivariate Behavioral Research, 39*, 301-326.
- (112) Tracy, J. L., & Robins, R. W. (2003). Does pride have a recognizable expression? In P. Ekman, J. J. Campos, R. J. Davidson, & F. B. M. de Waal (Eds.), *Emotions inside out: 130 years after Darwin's "The expression of emotions in man and animals."* *Annals of the New York Academy of Sciences, 1000*, 1-3.
- (113) Tracy, J. L., & Robins, R. W. (2003). "Death of a (narcissistic) salesman": An integrative model of fragile self-esteem. *Psychological Inquiry, 14*, 57-62. [commentary]
- (114) Robins, R. W., & Tracy, J. L. (2003). Setting an agenda for a person-centered approach to personality development: Commentary. *Monographs of the Society for Research in Child Development, 68*, 110-122.
- (115) Robins, R. W., Trzesniewski, K., Tracy, J. L., Gosling, S., & Potter, J. (2002). Global self-esteem across the lifespan. *Psychology and Aging, 17*, 423-434.
- (116) Robins, R. W., Tracy, J. L., Trzesniewski, K., Potter, J., & Gosling, S. (2001). Personality correlates of self-esteem: Age and sex differences. *Journal of Research in Personality, 35*, 463-482.

- (117) Robins, R. W., Tracy, J. L., & Shaver, P. R. (2001). Shamed into self-love: Dynamics, roots, and functions of narcissism. *Psychological Inquiry*, 12, 230-236. [commentary]

Books

- (1) Tracy, J. (forthcoming, 2027). *Why we matter: The science behind what makes life meaningful*. Beacon Press / Harper Collins Canada.
- (2) Tracy, J. (2017). *Pride: The secret to success* (paperback edition). Boston, MA: Mariner Books.
- (3) Tracy, J. (2016). *Take pride: Why the deadliest sin holds the secret to human success*. Boston, MA: Houghton Mifflin Harcourt.
- (4) Cheng, J. T., Tracy, J. L., & Anderson, C. (2014). *The psychology of social status*. New York: Springer.
- (5) Tracy, J. L., Robins, R. W., & Tangney, J. P. (2007). *The self-conscious emotions: Theory and research*. New York: Guilford.

Book Chapters

- (1) Tracy, J. L., Hohm, I., & Ibasco, G. C. (in press). The cross-cultural experience, expression, and function of pride. In U. Hess, S. Hareli, & K. Kafetsios (Eds.), *Research Handbook on Culture and Emotion*. Cheltenham, UK: Edward Elgar Publishing.
- (2) Tracy, J. L., Ibasco, G. C., & Hohm, I. (in press). Morality, the self, and self-conscious emotions. In K. Vail, D. Van Tongeren, R. Schlegel, J. Greenberg, L. King, & R. Ryan (Eds.), *Handbook of the Science of Existential Psychology*. New York: Guilford Press.
- (3) Tracy, J. L., Mercadante, E., & Witkower, Z. (2023). The evolved nature of pride. In L. Al-Shawaf & T. Shakelford (Eds.), *The Oxford Handbook of Evolution and the Emotions* (Chapter 10). Oxford, UK: Oxford University Press.
- (4) Tracy, J. L., & Weidman, A. C. (2021). The self-conscious and social emotions: A personality and social functionalist account. In R. W. Robins & O. P. John (Eds.), *Handbook of Personality: New Directions and Emerging Issues* (4th Edition, Ch. 23). New York: Guilford Press.
- (5) Schaumberg, R., & Tracy, J. L. (2020). Pride and the self-conscious emotions. In L. Yang, R. Cropanzano, C. Daus, & V. Martinez-Tur (Eds.), *The Cambridge Handbook of Workplace Affect* (pp. 414-425). Cambridge, UK: Cambridge University Press.

- (6) Beall, A. T., & Tracy, J. L. (2020). The evolution of pride and shame. In L. Workman, W. Reader, and J. Barkow (Eds.), *Cambridge Handbook of Evolutionary Perspectives on Human Behavior* (pp. 179-193). Cambridge, UK: Cambridge University Press.
- (7) Schaumberg, R. L., Flynn, F. J., & Tracy, J. L. (2018). The benefits and drawbacks of guilt in the workplace. In L. Ferris, R. Johnson, & C. Sedikides (Eds.), *The self at work: Fundamental theory and research* (Society for Industrial and Organizational Psychology, Organizational Frontiers Series; pp. 172-193). New York: Routledge.
- (8) Tracy, J. L. (2017). Tracy, Jessica L. In Zeigler-Hill, V., & Shackelford T. (Eds), *Encyclopedia of Personality and Individual Differences*. New York: Springer.
- (9) Keltner, D., Tracy, J. L., Sauter, D., Cordaro, D. C., & McNeil, G. (2016). Expression of emotion. In L. F. Barrett, M. Lewis, & Haviland-Jones (Eds.), *Handbook of Emotions* (Fourth Edition; pp. 467-482). New York: Guilford.
- (10) Tracy, J. L., & Laurin, K. (2015). Will thinking machines ever think about themselves? In J. Brockman (Ed.), *What to think about machine think?* New York, NY: Harper.
- (11) Randles, D., Tracy, J. L. (2015). Shame. In *Vocabulary for the study of religion* (pp. 339-343). Leiden, Netherlands: Brill.
- (12) Cheng, J. T., & Tracy, J. L. (2014). Toward a unified science of hierarchy: Dominance and prestige are two fundamental pathways to human social rank. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 3-27). Springer Press.
- (13) Steckler, C., & Tracy, J. L. (2014). The emotional underpinnings of social status. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 201-224). Springer Press.
- (14) Cheng, J. T., Weidman, A. C., & Tracy, J. L. (2014). The assessment of social status: A review of measures and experimental manipulations. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 347-362). Springer Press.
- (15) Tracy, J. L., Weidman, A. C., Cheng, J. T., & Martens, J. P. (2014). Pride: The fundamental emotion of success, power, and status. In L. Tugade, L. M. Shiota, & L. Kirby (Eds.), *Handbook of positive emotion* (pp. 294-310). New York: Guilford Press.
- (16) Tracy, J. L. (2014). Unmitigated arrogance. In J. Brockman (Ed.), *What Should Be Worried About?* New York, NY: Harper (pp. 269-271).

- (17) Tracy, J. L., Robins, R. W., & Sherman, J. (2012). The practice of psychological science in social-personality research: Are we still a science of two disciplines? In R. W. Proctor, & E. J. Capaldi (Eds.), *Psychology of Science: Implicit and Explicit Reasoning* (pp. 335-360). New York: Oxford University Press.
- (18) Tangney, J. P., & Tracy, J. L. (2012). Self-conscious emotions. In M. Leary, & J. P. Tangney (Eds.), *Handbook of self and identity (2nd Edition)*, pp. 446-478). Guilford: New York.
- (19) Tracy, J. L., Cheng, J. T., Martens, J. P., & Robins, R. W. (2011). The affective core of narcissism: Inflated by pride, deflated by shame (pp. 330-343). In W. K. Campbell, & J. Miller (Eds.), *Handbook of narcissism and narcissistic personality disorder*. New York: Wiley.
- (20) Tracy, J. L. (2010). Pride. In I. Weiner & W. E. Craighead (Eds.), *Encyclopedia of Psychology* (Fourth Edition, pp. 1284-1286). New York: John Wiley.
- (21) Robins, R. W., Tracy, J. L., & Trzesniewski, K. (2010). Naturalizing the self. In O. P. John, R. W. Robins, & L. A. Pervin (Eds.), *Handbook of Personality (3rd Edition)*; pp. 421-447). New York: Guilford.
- (22) Tracy, J. L., & Robins, R. W. (2007). Self-conscious emotions: Where self and emotion meet. In C. Sedikides & S. Spence (Eds.), *The self in social psychology. Frontiers of social psychology series* (pp. 187-209). New York: Psychology Press.
- (23) Tracy, J. L., & Robins, R. W. (2007). The self in self-conscious emotions: A cognitive appraisal approach. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds.), *The self-conscious emotions: Theory and research* (pp. 3-20). New York: Guilford.
- (24) Tracy, J. L., & Robins, R. W. (2007). The nature of pride. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds.), *The self-conscious emotions: Theory and research* (pp. 263-282). New York: Guilford.
- (25) Robins, R. W., Nofhle, E. E., & Tracy, J. L. (2007). Assessing self-conscious emotions: A review of self-report and nonverbal measures. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds.), *The self-conscious emotions: Theory and Research* (pp. 443-468). New York: Guilford.
- (26) Robins, R. W., Tracy, J. L., & Sherman, J. W. (2007). What makes a personality psychologist? A survey of journal editors and editorial board members. In R. W. Robins, R. C. Fraley, and R. F. Krueger (Eds.), *Handbook of research methods in personality psychology* (pp. 673-678). New York: Guilford.
- (27) Tracy, J. L., Robins, R. W., & Gosling, S. (2003). Tracking trends in psychological science: An empirical analysis of the history of psychology (pp. 105-130). In T. C.

Dalton & R. B. Evans (Eds.), *The lifecycle of psychological ideas: Understanding prominence and the dynamics of intellectual change*. New York: Kluwer Publishers.

- (28) Tracy, J. L., Shaver, P. R., Albino, A. W., & Cooper, M. L. (2003). Attachment styles and adolescent sexuality. In P. Florsheim (Ed.), *Adolescent romance and sexual behavior: Theory, research, and practical implications* (pp.137-159). Mahwah, NJ: Erlbaum.

Non-Peer-Reviewed Publications

- (1) Tracy, J. L. (2023). You can be a materialist and find meaning in the universe. *Psyche / Aeon* (September 25, 2023).
- (2) Mercadante, E. J., Witkower, Z., & Tracy, J. L. (2021). The chicken and egg of pride and social rank. *Character and Context (SPSP Media Newsletter)*, November 12, 2021).
- (3) Tracy, J. L. (2020). Moral offense or stomachache? How disgust shapes our moral judgments. *Character and Context (SPSP Media Newsletter)*, August 10, 2020).
- (4) Witkower, Z., & Tracy, J. (2020). “Head-ing” towards a new understanding of face perception. *Character and Context (SPSP Media Newsletter)*, August 13, 2019).
- (5) Tracy, J. (2020). Find something morally sickening? Take a ginger pill. *Aeon* (February 22, 2020).
- (6) Tracy, J. (2016). Evolutionary psychology shows that people get ahead in life by using one of these two strategies. *Quartz* (November 21, 2016).
- (7) Tracy, J. (2016). Outrageousness is Trump’s trump card. *USA Today* (September 20, 2016).
- (8) Tracy, J. L. (2013). Pride: It brings out the best—and the worst—in humans. *Scientific American Mind* (November/December 2013).
- (9) Tracy, J. L. (2011). Emotions of inequality. *Science*, 333, 289-290. [Review of S. Fiske, “Envy up, scorn down: How status divides us”].
- (10) Tracy, J. L., & Robins, R. W. (2003). Does pride belong in the pantheon? *Emotion Researcher: Official Newsletter of the International Society for Research on Emotion*, 18, 7-8.

Invited Talks and Addresses

- (1) Keynote Address, UBC Postdoc Research Day. Vancouver, B.C. December, 2024.

- (2) American Psychological Foundation Spielberger Empathy Symposium, American Psychological Association Annual Convention. Seattle, WA. August, 2024.
- (3) Dinner Salon, Terminal City Club. Vancouver, B.C. April, 2024.
- (4) Department of Psychology, San Francisco State University. San Francisco, CA. April, 2023.
- (5) Department of Management, Kellogg School of Business, Northwestern University. Evanston, IL. March, 2023.
- (6) Society for Personality and Social Psychology Preconference on “Bringing the Group Back into Intergroup Research”. Atlanta, GA. February, 2023.
- (7) Invited panelist, “Misreading Human Emotions” in *When machines dream the future: A hybrid festival on living with AI*. Goethe Institute, Potsdam. November, 2021.
- (8) Invited panelist, “Responsible leadership: How should we face the future?” UBC Dialogues. Vancouver, B.C. December, 2021.
- (9) Career-Trajectory Award acceptance speech, Society for Experimental Social Psychology (SESP) Annual Conference. Santa Barbara, CA. October, 2021.
- (10) Management Area Seminar Series, Fuqua School of Business, Duke University. Virtual Talk. March, 2021.
- (11) Invited panelist, “Harnessing the Power of Emotions,” Aspen Ideas Festival. Aspen, CO. June, 2019.
- (12) Keynote Address, Nonverbal Behavior Preconference to the annual meeting of the Society for Personality and Social Psychology (SPSP). Portland, OR. February, 2019.
- (13) Keynote Address, Society for Affective Science (SAS) Positive Emotions Preconference. Los Angeles, CA. April, 2018.
- (14) Social/Personality Research Group, Department of Psychology, University of Toronto. Toronto, ON. March, 2018.
- (15) Organizational Behavior and Human Resources Division, Sauder School of Business, University of British Columbia. Vancouver, B.C. January, 2018.
- (16) PsychFest Keynote Address. Department of Psychology, Western Washington University. Bellingham, WA. June, 2017.

- (17) Social Behaviour Colloquium Series, Simon Fraser University. Burnaby, B.C. April, 2017.
- (18) Science Ethics Seminar, University of Houston. Houston, TX. January, 2017.
- (19) Politics & Prose Bookseller. Washington, D.C. September, 2016.
- (20) The Rubin Museum of Art. New York, NY. September, 2016.
- (21) University of California, Berkeley. Berkeley, CA. September, 2016.
- (22) Talks at Google. Seattle, WA. September, 2016.
- (23) Town Hall. Seattle, WA. September, 2016.
- (24) Department of Psychology, Northwestern University, Evanston, IL. May, 2016.
- (25) Institute for Personality and Social Research (IPSR), Department of Psychology, University of California, Berkeley. Berkeley, CA. October, 2015.
- (26) Society for Affective Science (SAS) Annual Conference “TED” talk. Oakland, CA. April, 2015.
- (27) University of Southern California Marshall School of Management. Los Angeles, CA. April, 2015.
- (28) Association for Psychological Science (APS) Inaugural International Convention of Psychological Science. Amsterdam, Netherlands. March, 2015.
- (29) Keynote Address, Roundtable on “Pride and Conflict”, Uppsala University, Department of Psychology and Psychiatry. Uppsala, Sweden. September, 2014.
- (30) Uppsala University, Public Lecture. Uppsala, Sweden. September, 2014.
- (31) Association for Psychological Science (APS) Annual Convention. San Francisco, CA. May, 2014.
- (32) Society for the Study of Motivation (SSM) Annual Conference. San Francisco, CA. May, 2014.
- (33) APS Student Caucus (APSSC) Editors’ Panel, Association for Psychological Science Annual Convention. San Francisco, CA. May, 2014.
- (34) Society for Affective Science Inaugural Annual Conference. Bethesda, MD. April, 2014.

- (35) Stanford University Social Psychology Colloquium Series. Palo Alto, CA. February, 2014.
- (36) Peter Wall International Roundtable Discussion on “A Biocultural Hinge: Theorizing Affect and Emotion across Disciplines”. University of British Columbia, Vancouver, B.C. May, 2013
- (37) Emotion Pre-Conference to the Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (38) Training Pre-Conference to the Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (39) APA Panel “How to Publish”, Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (40) Social Area Brownbag Series, Department of Psychology, New York University, New York, NY. October, 2012.
- (41) Columbia University, Teacher’s College. New York, NY. October, 2012.
- (42) Department of Psychology, Union College. Schenectady, NY. October, 2012.
- (43) Emotion Research Group Annual Meeting. Half Moon Bay, CA. June, 2012.
- (44) Social-Personality Seminar Series, Department of Psychology, University of Washington. Seattle, WA. May, 2012.
- (45) Sauder Business School, Marketing Division Seminar Series, University of British Columbia. Vancouver, B.C. March, 2012.
- (46) Self and Identity Pre-Conference to the annual meeting of the Society for Personality and Social Psychology. San Diego, CA. January, 2012.
- (47) BC Humanists Society and UBC Freethinkers society. University of British Columbia. October, 2011.
- (48) American Psychological Association Annual Convention. Washington DC. August, 2011.
- (49) University of Michigan Institute for Social Research Group Dynamics Seminar Series. Ann Arbor, MI. March, 2011.
- (50) “Faces: Works from the Permanent Collection”, Belkin Art Gallery, University of British Columbia, Vancouver, B.C. March, 2011.

- (51) Einstein Forum, Seminar Series on “Passions and Emotions: Pride”. Potsdam, Germany. January, 2011.
- (52) Purdue Symposium on Psychological Sciences. Department of Psychological Sciences, Purdue University, West Lafayette, IL. June, 2010.
- (53) Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, NV. January, 2010.
- (54) Center for Human Evolution, Culture, and Cognition Lecture Series. University of British Columbia, Vancouver, B.C. November, 2011.
- (55) Banff Annual Seminar in Cognitive Science, Banff, AB. May, 2009.
- (56) Sauder School of Business, Organizational and Behavioral Research Division, University of British Columbia. Vancouver, B.C. April, 2008.
- (57) Health Psychology Area, Department of Psychology, University of British Columbia. October, 2011.
- (58) Department of Psychology, Simon Fraser University. October, 2006.
- (59) Psychology Department, San Francisco State University. March, 2005.
- (60) Personality area, Department of Psychology, Stanford University. Stanford, CA. March, 2005.
- (61) Department of Psychology, Harvard University. Cambridge, MA. December, 2004.
- (62) Department of Psychology, University of British Columbia. Vancouver, B.C. November, 2004.
- (63) Social, Genetic, and Developmental Psychiatric Centre, Institute of Psychiatry, Kings College London. London, UK. October, 2004.
- (64) Wellcome Trust and *New Scientist* Award Ceremony for the 2004 International Essay Competition. London, UK. October, 2004.

Chaired Conferences

- (1) Personality and Emotion Program Chair, Association for Psychological Science (APS) Annual Convention, 2017-2019
- (2) UBC Psychology Department Annual Emotion Fest Workshop, Founder and Chair, 2016-2019

- (3) Program Co-Chair, Society for Personality and Social Psychology (SPSP) Annual Meeting, 2016
- (4) Program Co-Chair, Association for Research in Personality (ARP) Bi-Annual Meeting, 2013
- (5) Program Co-Chair and Conference Organizer, Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2007
- (6) Founder, Program Chair, and Conference Organizer, Inaugural Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2006

Conference Talks, Chaired Symposia, and Poster Presentations

- (1) Ibasco, G. C., & Tracy, J. L. (2025, February). *How group-based pride regulates shame and guilt for intergroup transgressions*. Paper to be presented in the symposium, “Novel Strategies for Regulating Group-Based and Collective Emotions (Chairs: G. C. Ibasco & J. L. Tracy), Society for Personality and Social Psychology Annual Conference. Denver, CO.
- (2) Ibasco, G. C., & Tracy, J. L. (2024, May). *The two facets of group-based moral pride: How authentic and hubristic pride in one’s group regulate guilt and shame for intergroup transgressions*. Poster presented at the Association for Psychological Science Annual Convention. San Francisco, CA.
- (3) Hohm, I., Cabrera, S., & Tracy, J. L. (2024, February). *An evolutionary account of celebrity success in politics*. Poster presented at the Evolutionary Psychology Preconference of the Society for Personality and Social Psychology Conference. San Diego, CA.
- (4) Ibasco, G. C. & Tracy, J. L. (2024, February). *Harnessing collective pride to motivate intergroup reparations*. Poster presented at the Group Processes and Intergroup Relations Preconference of the Annual Convention of the Society of Personality and Social Psychology (SPSP), San Diego, CA.
- (5) Ibasco, G. C. & Tracy, J. L. (2024, February). *Harnessing collective pride to motivate intergroup reparations*. Paper presented at the Conflict and Conflict Resolution Preconference of the Annual Convention of the Society of Personality and Social Psychology (SPSP), San Diego, CA.
- (6) Witkower, Z., & Tracy, J. L. (2023, August). *Are Nonverbal Displays of Dominance and Prestige Likely to be Universal Signals?* Paper presented in the symposium, “Words, Voice, and Body: Leaders’ Verbal and Nonverbal Communication and their Consequences,” Academy of Management. Boston, MA.

- (7) Mercadante, E. J., Tracy, J. L., & Götz, F. M. (2023, March). *Greed communication predicts the approval and reach of US senators' tweets*. Poster presented at the annual meeting of the Society for Affective Science. Long Beach, California.
- (8) Mercadante, E. J., Götz, F. M., & Tracy, J. L. (2023, February). *Confronting greed online predicts support for US senators*. Paper presented at the Psychology of Language Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (9) Mercadante, E. J., & Tracy, J. L. (2023, February). *When does narcissism predict shame? Not when you might expect*. Paper presented at the Personality Science Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (10) Mercadante, E. J., & Tracy, J. L. (2022, July). *Self-esteem for sale: The dynamic emotional process that may explain greed*. Paper presented at the Conference of the International Society for Research on Emotion. Los Angeles, CA.
- (11) Tracy, J. L. (2022, February). *Two paths to power: A decade of research on dominance and prestige*. Paper presented in the symposium, "Perspectives on leadership, dominance, prestige, and gender" (D. Kenrick & A. Wiezel, Chairs) at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA (virtual talk).
- (12) Hohm, I., & Tracy, J. L. (2022, February). *How does group conflict influence preferences for leaders?* Poster presented at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (13) Mercadante, E. J., & Tracy, J. L. (2022, February). *Self-esteem for sale: The dynamic emotional process that may explain greed*. Poster presented at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (14) Heltzel, G., & Tracy, J. (2022, February). *The unexpected importance of expectations in self-conscious emotion experience*. Poster presented at the Emotion Preconference of Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (15) Heltzel, G., & Tracy, J. (2022, February). *The unexpected importance of expectations in self-conscious emotion experience*. Poster presented at the Self and Identity Preconference of Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.

- (16) Hohm, I., & Tracy, J. L. (2021, June). *The psychology of followership: How does group conflict influence preferences for leaders?* Poster presented at the Human Behavior and Evolution Society Conference. Virtual.
- (17) Mercadante, E. J., & Tracy, J. L. (2021, May). *It's lonely at the top, if you're narcissistic: The unexpected cost of narcissism in success.* Paper presented at the Association for Psychological Science Annual Meeting. Virtual.
- (18) Witkower, Z., & Tracy, J. L. (2021, April). *Beyond face value: Evidence for the universality of bodily expressions of emotion.* Paper presented at the Society for Affective Science Annual Meeting. Virtual.
- (19) Mercadante, E. J., & Tracy, J. L. (2021, April). *Why (for some) more is never enough: Emotional underpinnings of dispositional greed.* Paper presented at the Society for Affective Sciences Annual Meeting. Virtual.
- (20) Witkower, Z., & Tracy, J. L. (2021, February). How and why head position changes the perception of facial expressions of emotion. Paper presented in the symposium, “*Beyond the face: Extra-facial features that guide emotion perception*” (Z. Witkower, Chair), at the Society for Personality and Social Psychology Annual Meeting. Virtual.
- (21) Mercadante, E.J., & Tracy, J. L. (2020, February). *A paradox of pride: Hubristic pride predicts strategic dishonesty in response to status threats.* Paper presented in the symposium, “Whatever it takes: Anti-social strategies for advancing social rank,” (E.J. Mercadante, Chair), at the Society for Personality and Social Psychology Annual Meeting. New Orleans, LA.
- (22) Witkower, Z., Hill, A., Pun, A., Baron, A., Koster, J., Tracy, J. L., (2020, Feb). *Bodily expressions of negative emotions are recognized in a diverse human population and by young children.* Poster presented at the Nonverbal Behavior Pre-Conference at the Society for Personality and Social Psychology Annual Convention, New Orleans, LA.
- (23) Witkower, Z., Tracy, J. L., (2020, Feb). *It's all in your head: Head tilt changes the perception of facial expressions of emotion.* Poster presented at the Society for Personality and Social Psychology Annual Convention, New Orleans, LA.
- (24) Tracy, J. L., (2019, May). Chair, *Shame: Is it good, bad, or merely ugly?* Invited Symposium, Association for Psychological Science Annual Convention. Washington, DC.
- (25) Tracy, J. L., (2019, May). Co-chair, *Emotional development across the lifespan.* Invited Symposium, Association for Psychological Science Annual Convention. Washington, DC.

- (26) Tracy, J. L., Laurin, K., Shariff, A., & Witkower, Z. (2019, February). *Hot sh*t or piece of sh*t: The directly opposing impact of pride displays on social judgments and decision-making*. Paper presented in the symposium, “Nonverbal expressions of positive emotion: New advances and social functions,” (L. Shiota, Chair), at the Society for Personality and Social Psychology Annual Meeting. Portland, OR.
- (27) Witkower, Z., & Tracy, J. L. (2019, February). *It’s all in your head: Head position changes the perception of facial expressions of emotion*. Paper presented at the Nonverbal Behavior Preconference of the Society for Personality and Social Psychology Annual Meeting. Portland, OR.
- (28) Witkower, Z., & Tracy, J. L. (2019, February). *Two signals of rank: Distinct displays of dominance and prestige*. Paper presented in the symposium, “New insights into the nonverbal communication of social rank” (Z. Witkower, Chair), at the Society for Personality and Social Psychology Annual Convention, Portland, Oregon.
- (29) Mercadante, E. J., & Tracy, J. L. (2019, February). *What does it feel like to be greedy? Dispositional greed predicts dynamic feelings of authentic pride surrounding material acquisition*. Poster presented at the Personality Dynamics, Processes, and Functioning Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Portland, Oregon.
- (30) Mercadante, E. J., & Tracy, J. L. (2019, February). Money can’t buy you love, but it might buy you pride: Dispositional greed predicts dynamic feelings of authentic pride surrounding material acquisition. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Portland, Oregon.
- (31) Tracy, J. L., Laurin, K., Shariff, A., & Witkower, Z. (2018, May). *Hot shit/piece of shit: The directly opposing impact of pride displays on social judgments and decision-making*. Paper to be presented in the symposium, “The Self-Conscious Emotions: Theory, Data, and Open Questions,” Association for Psychological Science Annual Convention. San Francisco, CA.
- (32) Tracy, J. L. (2018, May). Chair. *30 years of affective science in the Bay Area: A look at how far we’ve come, and where we should go next*. Invited Symposium, Association for Psychological Science Annual Convention. San Francisco, CA.
- (33) Heltzel, G., & Tracy, J. (2018, May). *Cultural background and ideology influence pride and shame responses to morally relevant situations*. Poster to be presented at Association for Psychological Science Annual Convention. San Francisco, California.
- (34) Mercadante, E., & Tracy, J. L. (2018, May). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive*

- task*. Poster to be presented at the Association for Psychological Science Annual Convention. San Francisco, California.
- (35) Witkower, Z., Tracy, J., Lang, J. (2018, May). *Illuminating the Shade: Uncovering a Schadenfreude Expression*. Poster to be presented at the Association for Psychological Science Annual Convention. San Francisco, California.
- (36) Mercadante, E., & Tracy, J. L. (2018, April). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive task*. Poster to be presented at the annual meeting of the Society for Affective Science. Los Angeles, California.
- (37) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2018, March). *Two signals of social rank: Prestige and dominance are associated with distinct nonverbal displays*. Paper presented at the Nonverbal Behavior Pre-Conference of the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (38) Cheng, J. T., Tracy, J. L., & Henrich, J. (2018, March). *Dominance and prestige: Debates, misunderstandings, and new evidence*. Paper presented in the symposium, “An integrative perspective on social rank”, at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (39) Witkower, Z., & Tracy, J. L. (2018, March). *The Illusion of a Facial Action Unit: How Head Pitch Rotation Influences Perceptions of Dominance from an Inactive Face*. Paper presented in the symposium, “Faces in Social and Personality Psychology,” at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (40) Mercadante, E., & Tracy, J. L. (2018, March). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive task*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Emotion Pre-Conference. Atlanta, Georgia.
- (41) Alic, A., Laurin, K., & Tracy, J. L. (2018, March). *Dimensions of subjective socioeconomic status*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (42) Proulx, J., Kushlev, K., Schmader, T, & Tracy, J. (2018, March). *Shame for past addictive drinking in recovering alcoholics predicts intentions to seek therapy in coping with future alcohol cravings*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (43) Kushlev, K., Proulx, J., Schmader, T, & Tracy, J. (2017, October). *Shame for past addictive drinking in recovering alcoholics predicts intentions to seek therapy in coping with future alcohol cravings*. Poster presented at the American

- Psychosomatic Society's "Emotions in Social Relationships: Implications for Health and Disease" conference. Berkeley, CA.
- (44) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2017, June). *The psychological structure of humility*. Paper presented at the annual meeting of the Association for Research in Personality. St. Louis, MO.
- (45) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017, April). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the annual meeting of the Society for Affective Science. Boston, MA.
- (46) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017, January). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Paper presented at the Society for Personality and Social Psychology Emotion Pre-Conference. San Antonio, TX.
- (47) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2017, January). *The psychological structure of humility*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (48) Witkower, Z., & Tracy, J. L., (2017, January). *Head Tilt and Perceptions of Dominance: An Action Unit Imposter?* Poster presented at the Nonverbal Behavior Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (49) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2017, January). *Distinct nonverbal displays of dominance and prestige*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (50) Steckler, C., & Tracy, J. L. (2016, June). *Signal police: The social punishment of unwarranted expansive postural displays*. Paper presented at the Human Behavior and Evolution Society Bi-Annual Meeting. Vancouver, B.C.
- (51) Weidman, A. C. & Tracy, J. L. (2016, March). *Picking up good vibrations: Delineating the full range of positive emotions*. Paper presented at the Society for Affective Science Positive Emotions Pre-Conference. Chicago, IL.
- (52) Weidman, A. C. & Tracy, J. L. (2016, March). *Picking up good vibrations: Delineating the full range of positive emotions*. Poster presented at the annual meeting of the Society for Affective Science. Chicago, IL.
- (53) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2016, January). *The benefits of following your pride: Authentic pride promotes achievement*. Paper presented in the symposium, "The function of distinct emotions in everyday social situations"

- (A. C. Weidman & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (54) Witkower, Z., Tracy, J. L., & Cheng, J. T. (2015, January). *Nonverbal expressions of prestige and dominance*. Poster presented at the Nonverbal Behavior Pre-Conference of the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (55) Weidman, A. C. & Tracy, J. L. (2016, January). Symposium Co-Chair, *The function of distinct emotions in everyday social situations*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (56) Randles, D., Tracy, J. L., & Dunlop, W. (2015, May). *Escaping shame: Shame displays predict problems with drug and alcohol abuse in healthy and addicted populations*. Paper presented in the symposium, "The consequences of perceiving, expressing, and regulating nonverbal displays of emotion" (D. Randles & J. L. Tracy, Chairs), at the Association for Psychological Science Annual Conference, New York, NY.
- (57) Steckler, C., Tracy, J. L., & Randles, D. (2015, May). *The financial cost of displaying pride: Expansive posture predicts reduced altruistic donations*. Paper presented in the symposium, "The consequences of perceiving, expressing, and regulating nonverbal displays of emotion" (D. Randles & J. L. Tracy, Chairs), at the Association for Psychological Science Annual Conference, New York, NY.
- (58) Randles, D., & Tracy, J. L. (2015, May). Symposium Co-Chair, *The consequences of perceiving, expressing, and regulating nonverbal displays of emotion*. Association for Psychological Science Annual Convention, New York, NY.
- (59) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2015, April). *The psychological structure of humility*. Poster presented at the annual meeting of the Society for Affective Science. Oakland, CA.
- (60) Randles, D., Steckler, C. M., & Tracy, J. L. (2015, April). *The financial cost of pride: Donators give less when requesters display pride*. Poster presented at the annual meeting of the Society for Affective Science. Oakland, CA.
- (61) Tracy, J. L., Shariff, A. F., Weidman, A. C., & Martens, J. P. (2015, February). *The power of pride: The positive emotion that drives rank attainment but can also inhibit behavioural change*. Paper presented in the symposium, "The positive cost: Personal and social costs to experiencing and expressing positive emotion" (K. Greenaway & E. Kalokerinos, Chairs), at the annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.

- (62) Tracy, J. L., & Inzlicht, M. (2015, February). Symposium Co-Chair, *Data Blitz*. Annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- (63) Inzlicht, M., & Tracy, J. L. (2015, February). Symposium Co-Chair, *Data Blitz*. Annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- (64) Steckler, C. M., Randles, D., & Tracy, J. L. (2015, February). *The financial cost of pride: Donators give less when requesters display pride*. Poster presented at the Society for Personality and Social Psychology Annual Conference. Long Beach, CA.
- (65) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2015, February). *The psychological structure of humility*. Poster presented at the Society for Personality and Social Psychology Emotion Pre-Conference. Long Beach, CA.
- (66) Weidman, A. C., & Tracy, J. L. (2014, May). Symposium Co-Chair, *What are we really measuring? Complex conceptualizations and imprecise measurement of social-personality constructs*. Association for Psychological Science Annual Convention, San Francisco, CA.
- (67) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, May). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Paper presented in the symposium, "What are we really measuring? Complex conceptualizations and imprecise measurement of social-personality constructs" (A. C. Weidman & J. L. Tracy, Chairs), at the annual meeting of the Association for Psychological Science. San Francisco, CA.
- (68) Tracy, J. L., Shariff, A. F., & Martens, J. P. (2014, February). *The irrepressible power of pride displays*. Paper presented in the symposium, "The Non-Verbal Expression of Positive Emotions: Variations and Social Implications" (M. Shiota, Chair), at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (69) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, February). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the Society for Personality and Social Psychology Emotion Pre-Conference. Austin, TX.
- (70) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2014, February). *Follow me: Changes in vocal pitch predict leader emergence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.

- (71) Steckler, C. M., & Tracy, J. L. (2014, February). *The evolution of nonverbal emotion displays: The maintenance of signal honesty by punishment*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (72) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, February). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (73) Randles, D. & Tracy, J. L. (2014, February). *Shamed into taking a drink? Shame displays predict likelihood of relapse among recovering alcoholics*. Paper presented in the Data Blitz at the annual meeting for the Society for Personality and Social Psychology. Austin, TX.
- (74) Martens, J. P., & Tracy, J. T. (2014, February). *The pride learning bias*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Austin, TX.
- (75) Beall, A. T., & Tracy, J. L. (2014, February). *The attractiveness of male conformity*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (76) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2013, August). *The Jingle and Jangle of Emotion Assessment: Imprecise Measurement, Casual Scale Usage, and Conceptual Fuzziness in Discrete Emotion Research*. Paper presented at the annual meeting of the International Society for Research on Emotion. Berkeley, CA.
- (77) Cheng, J. T., & Tracy, J. L. (2013, June). Symposium Co-Chair, *Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals*. Biennial meeting of the Association for Research in Personality. Charlotte, NC.
- (78) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, June). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Charlotte, NC.
- (79) Weidman, A. C. & Tracy, J. L. (2013, June). Culture-Specific Personality: Conscientiousness Predicts Effortful Persistence among Caucasians, but not East Asians. Poster presented at the annual meeting of the Association for Research in Personality. Charlotte, NC.

- (80) Tracy, J. L., & Shariff, A. F. (2013, May). *The Irrepressible Communicative Power of the Emotion Expressions of Pride and Shame*. Paper presented in the symposium, “Face it! Context reveals what the face conceals” (H. Aviezer, Chair), at the annual convention of the Association for Psychological Science. Washington DC.
- (81) Cheng, J. T., & Tracy, J. L. (2013, May). Symposium Co-Chair, *Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health*. Annual convention of the Association for Psychological Science. Washington, DC.
- (82) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, May). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented in the symposium, “Psychophysical cues to fertility, leadership capacity, trustworthiness, and health” (J.T. Cheng, & J.L. Tracy, Chairs), at the annual convention of the Association for Psychological Science. Washington, DC.
- (83) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. New Orleans, LA.
- (84) Randles, D. & Tracy, J. (2013, January). *Nonverbal displays of shame predict relapse and declining health in recovering alcoholics*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology Social Personality and Health Network Preconference Data Blitz. New Orleans, LA.
- (85) Beall, A. T., & Tracy, J. L. (2013). *Does the little red dress communicate reproductive success? Women more likely to wear red or pink at peak fertility*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (86) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (87) Steckler, C. M., & Tracy, J. L. (2013, January). *Pride and shame displays promote unequal but subjectively fair resource divisions*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (88) Martens, J. P., Hamlin, J. K., & Tracy, J. L. (2013, January). *Is pride recognition innate? Developmental origins of understanding the nonverbal pride expression*.

- Poster presented at the annual meeting for the Society for Personality and Social Psychology. New Orleans, LA.
- (89) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2013, January). *Is pride a barometer of success? Informational influence of authentic pride on achievement*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (90) Beall, A. T., & Tracy, J. L. (2012, June). *The attractiveness of male shame: Tests of evolutionary and cultural explanations*. Poster presented at the annual meeting of the Human Behavior and Evolution Society. Albuquerque, NM.
- (91) Cheng, J. T., & Tracy, J. L. (2012, January). Symposium Co-Chair, *The pursuit of social status*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (92) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, January). *Dominance and Prestige: Distinct routes to social influence*. Paper presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (93) Martens, J. P., & Tracy, J. L. (2012, January). Symposium Co-Chair, *Pride, power, and social status: The impact of expanded posture on self and others*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (94) Martens, J. P., & Tracy, J. L. (2012, January). *An emotion-based learning bias: Does the pride expression cue expertise?* Paper presented in the symposium "Pride, power, and social status: The impact of expanded posture on self and others" (J. P. Martens & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (95) Cheng, J. T., Tracy, J. L., & Miller, G. E. (2012, January). *Physiological evidence of a fragile ego: Narcissists show elevated levels of stress-related biomarkers in response to daily negative emotions*. Paper presented at the Society for Personality and Social Psychology Pre-Conference on Social Neuroendocrinology. San Diego, CA.
- (96) Beall, A. T., & Tracy, J. L. (2012). *Smile, you're ovulating! Is female happiness a cue to fertility?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (97) Dunlop, W., & Tracy, J. L. (2012, January). *Sobering stories: Redemptive narratives of addiction predict subsequent sobriety and health among recovering*

- alcoholics*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (98) Weidman, A. C., Augustine, A. A., & Tracy, J. L. (2012, January). *Conscientiousness moderates desired affect in situations of high psychological demand*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (99) Steckler, C. M., & Tracy, J. L. (2012, January). *Pride and Shame Influence Moral Judgment*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Emotion. San Diego, CA.
- (100) Tracy, J. L., Hart, J., & Martens, J. P. (2011, October). *Death and science: The existential underpinnings of belief in intelligent design and discomfort with evolution*. Paper presented in the symposium, "Science and religion: Complementary functions of existential belief systems" (J. L. Preston, Chair), at the annual meeting of the Society for Experimental Social Psychology. Washington, DC.
- (101) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2011, June). *Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status*. Paper presented at the annual meeting of the Human Behavior and Evolution Society. Montpellier, France.
- (102) Tracy, J. L. (2011, June). *Authentic and hubristic pride: A tale of two pride-prone personalities*. Paper presented in the symposium, "Personality, emotion processes, and social outcomes" (D. Catterson & O. P. John, Chairs), at the Biennial Meeting of the Association for Research in Personality. Riverside, CA.
- (103) Cheng, J. T., & Tracy, J. L. (2011, June). Symposium Co-Chair, *The pursuit of social status*. Biennial meeting of the Association for Research in Personality. Riverside, CA.
- (104) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, June). *Dominance and Prestige: Distinct routes to social influence*. Paper presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.
- (105) Tracy, J. L. (2011, March), *The nonverbal expression of pride: Innate, but not inborn*. Paper presented in the symposium, "The self-conscious emotions" (J. J. Campos & C. S. Dweck, Chairs) at the Biennial Meeting of the Society for Research in Child Development. Montreal, ON.
- (106) Cheng, J. T., & Tracy, J. L. (2011, January), *The evolution of pride: Do authentic and hubristic pride promote distinct forms of social status?* Invited talk, Self and

- Identity Pre-Conference to the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (107) Beall, A., & Tracy, J. L. (2011, January). *The sexual attractiveness of emotion expressions*. Poster presented at the Emotion Pre-Conference to the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (108) Martens, J. P., & Tracy, J. L. (2011, January). *Is the pride expression a nonverbal cue of expertise?* Poster presented at the annual meeting for the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. San Antonio, TX.
- (109) Martens, J. P., & Tracy, J. L. (2011, January). *Is the pride expression a nonverbal cue of expertise?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (110) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Preconference on Evolutionary Psychology. San Antonio, TX.
- (111) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (112) Beall, A., & Tracy, J. L. (2011, January). *The sexual attractiveness of emotion expressions*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (113) McFerran, B., Aquino, K., & Tracy, J. L. (2010, October). *Evidence for two facets of pride in consumption: Findings from luxury brands*. Paper presented at the Association for Consumer Research Conference, Jacksonville, FL.
- (114) Foulsham, T., Cheng, J. T., Tracy, J. L., Henrich, J., & Kingstone, A. (2010, August). *Look who's talking (and follow the leader)! Eye movements in a social interaction reveal effects of speaking and social status*. Poster presented at the Annual Meeting of the Cognitive Science Society. Portland, OR.
- (115) Tracy, J. L., Hart, J., & Martens, J. P. (2010, January). *Death and Science: The existential underpinnings of belief in intelligent design and discomfort with evolution*. Paper presented in the symposium, "Existential Epistemology: The Science of Motivated Knowledge Construction" (J. Hart, Chair) at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (116) Tracy, J. L., & Shariff, A. F. (2010, January). Symposium Co-Chair, *Beyond recognition: What are the social (and not so social) functions of emotion*

- expressions?* Annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (117) Shariff, A. F., & Tracy, J. L. (2010, January). *The irrepressible communicative power of the emotion expressions of pride and shame*. Paper presented in the symposium, “Beyond recognition: What are the social (and not so social) functions of emotion expressions?” (J. L. Tracy & A. F. Shariff, Chairs), at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (118) Martens, J. P., Tracy, J. L., Cheng, J. T., Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (119) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (120) Martens, J. P., Tracy, J. L., Cheng, J., Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, NV.
- (121) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- (122) Tracy, J. L. (2009, August). Symposium Chair, *Nonverbal expressions and the social communication of emotions: What can we learn from spontaneous displays?* International Society for Research on Emotion Annual Conference. Leuven, Belgium.
- (123) Tracy, J. L. (2009, August). *The spontaneous expression of pride and shame: Evidence for innate displays*. Paper presented in the symposium, “Nonverbal expressions and the social communication of emotions: What can we learn from spontaneous displays?” (J. L. Tracy, Chair) at the International Society for Research on Emotion Annual Conference. Leuven, Belgium.
- (124) Schriber, R. A., Tracy, J. L., Robins, R. W., & Solomon, M. (2009, May). *Is emotion recognition impaired in high functioning individuals with ASDs?* Poster presented at the International Meeting for Autism Research.

- (125) Tracy, J. L., & Donnellan, M. B. (2009, February). Symposium Co-Chair, *Understanding and bridging the great divide: Toward a unified social and personality psychology*. Annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (126) Tracy, J. L., Robins, R. W., & Sherman, J. (2009, February). *The practice of social-personality psychological science: Searching for Cronbach's two streams*. Paper presented in the symposium, "Understanding and bridging the great divide: Toward a unified social and personality psychology" (J. L. Tracy, & M. B. Donnellan, Chairs) at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (127) Ashton-James, C., & Tracy, J. L. (2009, February). *Pride and prejudice: On the divergent social implications of hubristic and authentic pride*. Paper presented in the symposium, "Turn up the volume: New directions in research on factors amplifying prejudice" (C. Ashton-James, Chair) at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (128) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (129) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- (130) Martens, J. P., Tracy, J. L., & Hart, J. (2009, February). *Mortality salience promotes belief in intelligent design theory*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (131) Martens, J. P., Tracy, J. L., & Hart, J. (2009, February). *Mortality salience promotes belief in intelligent design theory*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, FL.
- (132) Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). *Why are you so proud? Pride as an evolutionary adaptation to status attainment*. Poster presented at the Society for Interpersonal Theory and Research Annual Convention. Tempe, Arizona
- (133) Tracy, J. L. (2008, February). Symposium Chair, *The nonverbal expression of emotion: What can we learn from spontaneous displays?* Annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.

- (134) Tracy, J. L. (2008, February). *More than a thrill: The spontaneous display of pride in response to victory*. Paper presented in the symposium, "The nonverbal expression of emotion: What can we learn from spontaneous displays?" (J. L. Tracy, Chair) at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- (135) Cheng, J. T., Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Emotion. Albuquerque, NM.
- (136) Cheng, J. T., Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Self and Identity. Albuquerque, NM.
- (137) Tracy, J. L. (2007, November). *The cognitive antecedents of self-conscious emotions: Causal attributions and shame, guilt, and pride*. Paper presented in the symposium, "Shame and guilt: A tale of two very different emotions" (R. L. Dearing, Chair) at the Association of Cognitive Behavioral Therapy. Philadelphia, PA.
- (138) Tracy, J. L., & Robins, R. W. (2007, August). Symposium Co-Chair, *New directions in self-conscious emotion research*. American Psychological Association Annual Convention. San Francisco, CA.
- (139) Tracy, J. L. (2007, August). *The nonverbal expression of pride*. Paper presented in the symposium, "New Directions in Self-Conscious Emotion Research" (J. L. Tracy, & R. W. Robins, Chairs) at the American Psychological Association Convention. San Francisco, CA.
- (140) Tracy, J. L. (2007, May). Presentation Chair, *Automatic emotion regulation and anger* (Mauss, M.). Western Psychological Association 2007 Convention. Vancouver, B.C.
- (141) Tracy, J. L. (2007, May). Presentation Chair, *Why do we like things? Preferences with and without inferences* (Winkielman, P.). Western Psychological Association 2007 Convention. Vancouver, B.C.
- (142) Tracy, J. L. (2007, January). Symposium Chair, *New directions in self-conscious emotion research*. SPSP Pre-Conference on Self and Identity. Memphis, TN.

- (143) Tracy, J. L. (2006, January). *The two facets of pride*. Paper presented in the symposium, "Self and Emotion" (R. W. Robins, & J. P. Tangney, Chairs) at the inaugural SPSP Pre-Conference on Emotion. Palm Springs, CA.
- (144) Tracy, J. L., & Robins, R. W. (2006, January). *Narcissism as an overarching framework for conceptualizing fragile self-esteem*. Paper presented in the symposium, "I Love Me...I Love Me Not: Do Narcissists Have High Self-Esteem, Low Self-Esteem, or Both?" (S. Rosenthal, Chair) at the annual meeting of the Society for Personality and Social Psychology. Palm Springs, CA.
- (145) Tracy, J. L. (2005, August). *Pride goeth before the fall—or does it? Theory and evidence for two facets of pride*. Paper presented in the symposium, "New perspectives on self-reflection, emotion, and psychological well-being" (M. Leary, Chair) at the American Psychological Association Convention. Washington, DC.
- (146) Tracy, J. L., & Robins, R. W. (2005, May). Symposium Co-Chair, *Implicit processes in emotion*. American Psychological Society's 17th Annual Convention. Los Angeles, CA.
- (147) Tracy, J. L. (2005, May). *The automaticity of emotion recognition*. Paper presented in the symposium "Implicit processes in emotion" (J. L. Tracy, & R. W. Robins, Chairs) at the American Psychological Society's 17th Annual Convention. Los Angeles, CA.
- (148) Robins, R. W., Tracy, J. L., & Lagattuta, K. H. (2005, April). *Can children recognize pride?* Poster presented at the Biennial Meeting of the Society for Research in Child Development. Atlanta, GA.
- (149) Tracy, J. L., & Robins, R. W. (2005, January). *Is the pride expression universal?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (150) Tracy, J. L., & Robins, R. W. (2004, January). Symposium Co-Chair, *Current directions in research on self-conscious emotions*. Annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (151) Tracy, J. L. (2004, January). *The nature of pride: Expression and conceptual structure*. Paper presented in the symposium "Current directions in research on self-conscious emotions" (J. L. Tracy, & R. W. Robins, Chairs) at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (152) Tracy, J. L., & Robins, R. W. (2004, January). *The automaticity of emotion recognition*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.

- (153) Tracy, J. L. (2003, July). *New findings on a long-neglected emotion*. Paper presented at the Fourth-Annual Meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (154) Tracy, J. L., & Robins, R. W. (2003, February). *Does pride have a distinct expression?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Los Angeles, California. **Received SPSP Student Poster Award, Honorable Mention.
- (155) Tracy, J. L., & Robins, R. W. (2002, November). *The pride display: Evidence for a new discrete emotion expression*. Poster presented at the New York Academy of Sciences conference “Emotions Inside Out: 130 Years After Darwin's *The Expression of the Emotions in Man and Animals*.” New York, New York.
- (156) Tracy, J. L. (2002, August). *Finding a non-verbal display for pride*. Paper presented at the annual meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (157) Tracy, J. L., & Robins, R. W. (2002, February). *Shame, guilt, and pride: An appraisal-theory perspective*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Savannah, Georgia.
- (158) Tracy, J. L. (2001, August). *An appraisal-theory perspective on self-conscious emotions*. Paper presented at the annual meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (159) Tracy, J. L., Trzesniewski, K., Robins, R. W., Gosling, S., & Potter J. (2001, February). *Age differences in self-esteem*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, Texas.
- (160) Trzesniewski, K. H., Tracy, J. L., Robins, R. W., Potter, J., & Gosling, S. D. (2001, October). *Self-esteem across the lifespan*. Poster presented at the biannual meeting of the Society for the Study of Human Development. Ann Arbor, Michigan.
- (161) Trzesniewski, K. H., Robins, R. W., Tracy, J. L., Potter, J., & Gosling, S. D. (2001, April). *Age differences in self-esteem from age 9 to 90*. Poster presented at the biannual meeting of the Society for Research on Child Development. Minneapolis, Minnesota.

Editorial Service

- Associate Editor, *Affective Science*, 2019-2022
- Associate Editor, *Journal of Personality and Social Psychology: IRGP*, 2015-2020
- Associate Editor, *Emotion*, 2011-2015

- Special Series Editor, *Clinical Psychological Science* Special Series on Emotions and Psychopathology, 2013-2014
- Guest Editor, *Journal of Personality and Social Psychology: Interpersonal Relationships and Group Processes*, 2013-2014
- Editorial Board/ Consulting Editorships
 - *Journal of Personality and Social Psychology: Attitudes and Group Processes*, 2021-present
 - *Affective Science*, 2022-2023
 - *Clinical Psychological Science*, 2014-2020
 - *Emotion*, 2010-2011
 - *Journal of Experimental Psychology: General*, 2012-2014
 - *Journal of Personality and Social Psychology: Interpersonal Relationships and Group Processes*, 2010-2015, 2024-2026
 - *Personality and Social Psychology Review*, 2014-2018
 - *Social Psychological and Personality Science*, 2009-2014, 2015-2019
- Ad Hoc Reviewer (2001-present)
 - *American Psychologist, Behavioral and Brain Science, Clinical Psychological Science, Cognition, Cognition and Emotion, Cognitive, Affective, and Behavioral Neuroscience, Current Directions in Psychological Science, Emotion, Emotion Review, European Journal of Developmental Psychology, iScience, Journal of Cross-Cultural Psychology, Journal of Experimental Psychology: General, Journal of Experimental Social Psychology, Journal of Individual Differences, Journal of Marriage and Family, Journal of Nonverbal Behavior, Journal of Personality, Journal of Personal Relationships, Journal of Personality and Social Psychology, Journal of Positive Psychology, Journal of Research in Personality, Journal of Social and Clinical Psychology, Merrill-Palmer Quarterly, Motivation and Emotion, Nature Communications, Nature Human Behavior, Nature Reviews, Nature Scientific Reports, Personality and Social Psychology Bulletin, Perspectives in Psychological Science, Proceedings of the National Academy of Sciences, Proceedings of the National Academy of Sciences-Nexus, Psychological Bulletin, Psychological Review, Psychological Science, Psychology and Psychotherapy, Psychophysiology, Scientific Reports, Self and Identity, Social Cognition, Social and Personality Psychology Compass, Social Psychological and Personality Science, The Spanish Journal of Psychology, Transactions on Affective Computing, Visual Cognition*

Professional Service

- Society for Personality and Social Psychology (SPSP) Summer Institute for Social and Personality Psychology (SISPP) Committee, Chair, 2024-2025
- Society for Personality and Social Psychology (SPSP) Summer Institute for Social and Personality Psychology (SISPP) Committee, Member, 2022-2024
- External Reviewer, National Science Foundation, 2023, 2024
- Society for Personality and Social Psychology (SPSP) Fundraising and Development Committee, Co-Chair, 2021-2022
- Society for Personality and Social Psychology (SPSP) Fundraising and Development Committee, Member, 2019-2022
- Society for Personality and Social Psychology (SPSP) Media Awards Panel, 2020-2022
- Society for Personality and Social Psychology (SPSP) Diversity Grad Student Admired Scholars Program, Admired Scholar, 2022
- International Society for Self and Identity (ISSI) Distinguished Lifetime Career Award Selection Committee, 2020-2021
- Society for Personality and Social Psychology (SPSP) Free-form Friday Zoom Workshop on “Writing a trade book,” Co-host, 2021
- External Reviewer, Social Sciences and Humanities Research Council
- (SSHRC) Dissertation Awards, 2021
- Board of Directors, Foundation for Personality and Social Psychology, 2018-2019
- Canadian Institute for Health Research (CIHR) College of Reviewers, 2018-present
- Executive Committee, International Society for Self and Identity (ISSI), 2009-2020
- Association for Psychological Science (APS) Annual Convention Program Committee, Personality and Emotion Program Chair, 2016-2019
- Society for Personality and Social Psychology (SPSP) Conference Executive Committee, 2014-2016 (2016 Program Co-Chair)
- Canadian Institute for Health Research (CIHR) Doctoral Research Awards Peer Review Panel, 2015-2016; 2016-2017; 2017-2018
- Society for Affective Science Fundraising Committee, 2014-2015
- Membership Chair, International Society for Self and Identity (ISSI), 2012-2015

- Invited Panelist, Association for Psychological Science Student Caucus (APSSC) Editors' Panel on "How to Get Published: Guidance from Journal Editors", APS Annual Convention, 2014
- Program Co-Chair, Association for Research in Personality (ARP) Bi-Annual Meeting, 2013
- Executive Committee, International Society for Self and Identity (ISSI), 2009-2017
- Invited Panelist, American Psychological Association Panel on "How to Publish", Society for Personality and Social Psychology (SPSP) Annual Meeting, 2013
- International Society for Self and Identity (ISSI) Early Career Award Committee, 2011
- Society for Personality and Social Psychology (SPSP) Conference Program Committee, 2011
- Invited Panelist, American Psychological Association Science Directorate Academic Career Workshop at SPSP, 2009
- Founder, Program Co-Chair and Conference Organizer, Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2006-2007
- External Reviewer, Canada Foundation for Innovation (CFI), Leaders Opportunity Fund, 2007
- External Reviewer, *Handbook of Personality*, 2007
- External Reviewer, National Science Foundation, 2006
- External Reviewer, Canada Psychological Association (CPA) Social-Personality Division, Annual Meeting, 2006

Professional Associations

- American Psychological Association (2002-present)
- Association for Psychological Science (2005-present)
- Association for Research in Personality (1999-present)
- Emotion Research Group (2009-present)
- International Society for Research on Emotions (2004-present)
- Society for Affective Science (2014-present)
- Society for Personality and Social Psychology (1999-present)